

## Message Text

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43

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P R 151250Z MAR 76

FM AMEMBASSY BELGRADE

TO VIRGINIA YORIO FOR J.S. WALKER, USYEC

GENERAL ELECTRIC COMPANY

570 LEXINGTON AVE.

NEW YORK NY 10022

TELEX RCA 234 698

INFO SECSTATE WASHDC 5906

UNCLAS BELGRADE 1646

E.O. 11652: NA

TAGS: BEXP YO

SUBJ: ANNUAL US/YUGOSLAV JOINT MEETING - ADVANCE WORK

REF: BELGRADE 1560

1. ADVANCE TRIP: CEPERKOVIC HAS INTERVENED. HE WOULD LIKE ROSE AND YOU VISIT HERE AS ORIGINALLY SCHEDULED. IF CHAMBER CANNOT ASSIST, JUGOMETAL WILL. CEPERKOVIC PLANS ASSIST YOU VISIT KOSOVO, MACEDONIA, MONTENEGRO WEEK OF MAR 22. YOU WOULD BE BACK IN BELGRADE WHEN ROSE ARRIVES, BUT CEPERKOVIC THINKS YOU WILL WISH SPEND MOST OF WEEK MAR 29 IN SLOVENIA WORKING ON ARRANGEMENTS FOR JOINT MEETING. HE PLANNING SEPARATE SCHEDULE OF CONTACTS WITH GOVT OFFICIALS AND ENTERPRISES FOR ROSE.

2. INDIVIDUAL MEETINGS AT BLED: DELEVIC HAS RAISED NEED FOR CAREFUL, TIMELY ADVANCE WORK TO SCHEDULE COMPANY-TO-COMPANY MEETINGS AT BLED. HE ASKING YUGOSLAV PARTICIPANTS TO INFORM HIM NOW OF THEIR SPECIFIC BUSINESS INTERESTS AND PROPOSALS. HE URGES YOU TO DO THE SAME WITH U.S. PARTICIPANTS. IN REGARD TO POSSIBLE COOPERATION IN THIRD COUNTRIES, DELEVIC STATES TIME FOR GENERAL PLATITUDES HAS PASSED AND DOES NOT WANT SUBJECT INTRODUCED UNLESS EITHER SIDE CAN BRING FORTH SPECIFIC PROPOSALS.

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3. ADMINISTRATIVE ARRANGEMENTS. DELEVIC FAVORS ENGAGING LOCAL

ENTERPRISE TO MAKE ARRANGEMENTS FOR CONFERENCE ROOMS, TOURS, INTERPRETERS AND ALL OTHER LOGISTICS OF BLED MEETING. HE HAS RECEIVED QUOTATION FROM ONE ENTERPRISE FOR INTERPRETERS AND SIMULTANEOUS TRANSLATION AND AN ESTIMATE FROM GENERAL TOURIST OF ZAGREB FOR OTHER SERVICES. HE THINKS, HOWEVER, THAT SLOVENE ENTERPRISE KOMPAS QUALIFIED TO TAKE CARE OF ALL ARRANGEMENTS AND UNDERSTANDS YOU HAVE BEEN IN TOUCH WITH THAT AGENCY'S NEW YORK OFFICE. PLEASE ADVISE BY RETURN CABLE WHETHER YOU HAVE PROPOSAL FROM KOMPAS OR WANT DELEVIC TO REQUEST ONE. WHEN YOU ARRIVE, DELEVIC WILL WANT TO KNOW WHETHER USYEC OR HE SHOULD ASSUME RESPONSIBILITY FOR MAKING FINAL ARRANGEMENTS.

4. PROGRAM AFTER BLED: APPRECIATE URGENT NEED EXPRESSED YOUR TELEX FOR INFORMATION BUT PLANS HERE UNCERTAIN. DELEVIC FAVORS AT MOST ONE OPTIONAL TRIP TO ONE UNDERDEVELOPED AREA HOLDING GOOD BUSINESS PROSPECTS. HE PREFERS MACEDONIA BUT WOULD RECOMMEND KOSOVO INSTEAD IF YOU INTEND HELD 1977 JOINT MEETING AT OHRID. CEPERKOVIC ON OTHER HAND STATES HE WILL PROPOSE TO ROSE THAT USYEC PARTICIPANTS BE DIVIDED INTO FOLLOWING FIVE CATEGORIES: ENERGY, AGRIBUSINESS, PETROCHEMICALS, BANKING AND INFRASTRUCTURE. US FIRMS WOULD HAVE PROGRAM AFTER BLED TO BE WORKED OUT WITH YUGOSLAV ENTERPRISES IN SAME FIELDS. HE IMPLIED THIS WOULD BE DONE ON GROUP RATHER THAN INDIVIDUAL BASIS.  
SILBERMAN

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